



Our exchange friends from the Netherlands sharing ideas at the Person-Centered Dementia Care Conference



Aging Services of Georgia is the statewide association of over 150 key not-for-profit and other mission-focused organizations dedicated to providing quality housing, health care, community based and other related services for older Georgians. The mission of Aging Services of Georgia is to represent and promote the common interests of its members through leadership, advocacy, education and other services in order to enhance each member's ability to serve older Georgians

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2008 Annual Business Meeting & 35th Anniversary Celebration, December 4th

The annual business meeting for Aging Services of Georgia and the Georgia Institute on Aging will take place on Thursday, December 4, 2008, from 9:30 am until 1:30 pm (registration at 9:00 am), at King's Bridge Retirement Center in Atlanta. The association is completing another year of strategic actions designed to increase the value you enjoy as a member. You are going to be greatly encouraged as you hear about the accomplishments we have made this year. These accomplishments would not have been possible without the actions taken by the membership at last year's annual business meeting. Visit http://www.gahsa.org/members_only/members_home.html to review documents for the meeting. (password = "quality")

Aging Services of Georgia CONGRATULATES 2009 CASP Grads



M. Queen Bailey
Service Coordination Administrator
Clairmont Oaks, Decatur

Randal G. Black
Business Office Manager
King's Bridge Retirement Center, Atlanta

John Enwright
THW Design, Atlanta

Eric Krull

Vacancy Report THW Design, Atlanta

Career Opportunities Lisa Rodebush
Assistant Administrator

AAHSA Information Campbell Stone Apartments, Atlanta

Website Notes,
Computer Tips and
ListSers Mike Sickeler
Director of Operations
Lutheran Towers, Atlanta

<http://www.unt.edu/aging/clas/>



GIA Partners

[Frequently asked questions about the program](#)

Updates for Name Change



Ziegler Capital
Markets Group



Occupied
Renovations

As you know by now, The Georgia Association of Homes and Services for the Aging is now ***Aging Services of Georgia***.

PLEASE UPDATE your records. Although you can still get to our website with www.gahsa.org, the official URL is now www.agingservicesga.org. This also means a change in our email addresses -- wcoffey@gahsa.org is now wcoffey@agingservicesga.org (although for the time being, both will work).



Cornerstone
Senior Living

The name change will become a part of celebrating 35 years of serving the key providers of housing and community-based service organizations in Georgia at our annual business meeting, December 4th, at King's Bridge Retirement Center.



Moore Stephens
Lovelace, P.A.

Passport to Giving

Dear Fellow Aging Services of Georgia/Georgia Institute on Aging Supporters:

Who doesn't love a great deal, right? Particularly when it comes to travel! If this describes you...you'll love what just happened.

I just got off the phone with our travel company. This is so great! They are really working hard for us...and for you. Our travel provider has access to some really amazing travel deals that they want to offer to our supporters and friends. These are the kind of deals you get to brag about when you go to your neighbor's house for dinner.



GIA Supporters

In other words, these are deals you can't get just anywhere!

Starting next week, we will begin sending a special email travel newsletter to you and all Aging Services of GA/Georgia Institute on Aging supporters. In this newsletter, we'll showcase a selection of these special travel deals. Please understand, these are limited time offers and very limited in number, so it will



Mauldin & Jenkins



LW Consulting, Inc.

be first come first serve.

You'll need to be quick to take advantage of these prices because when they are gone they are gone! If you can't wait until the newsletter to get a great deal on travel, go ahead and check out our website right now. **You can find it at: www.TravelConnectionGA.org.**



GIA Friends

Take care,

~Jacque

The Law Offices of
Williams & Edelstein

Dixon Hughes

Pfizer

Association committees regrouping for 2009

Members are invited to participate in life of the association by serving on committees. They include Public Policy, Membership, Professional Development/Education.

Please contact Walter Coffey (wcoffey@agingservicesga.org) if you want to participate. You may call into the meetings if you are from outside the metro Atlanta area.



GIA Contributors

HVAC Services

Kings Bridge
Retirement Center

Seth Strongin

MEMBERS AT WORK: Provider Advisory Groups to begin Association Work

We are developing Provider Advisory Groups to help provide the association with appropriate information and guidance in order to meet our mission. The Aging Services of Georgia Board of Directors will work with staff to facilitate these advisory groups. This is a great opportunity to participate with your colleagues no matter where you are located throughout the state. These Provider Advisory Groups will serve as a vehicle to connect with the needs, issues, and interests of members in the following ways:

- Review and suggest ways to support the focus areas adopted by the Aging Services board
- Implement programs/services related to the focus areas
- Track and identify Regulatory Issues that effect members
- Track, identify and help develop strategies to address Public Policy issues
- Identify Ed/Prof Development Needs
- Assist in Building a Strong Sense of Community through the association by helping to engage the membership and connect members (with each other and other professionals/organizations)
- Assist with meaningful communication by monitoring and suggesting appropriate information for the website and newsletter



AAHSA
<http://www.aahsa.org>

Keep Up with the Quality
First Program

These groups will be used as a tool to funnel info to staff, board, committees, task groups. Please contact Walter Coffey at wcoffey@agingservicesga.org if you would like to participate.

NEW membership TOOL

Tools to help you with your Organization and Board Development
Visit NEW FOLDER at www.agingservicesga.org, **Organization/Board**

Development.

Bob Harris Management Group is a great resource for all kinds of board development information. Many free articles, powerpoints and information can be found at their site; www.nonprofitcenter.com. We will feature articles of interest for you. See the article [Board Education & Orientation](#) saved in the new Organization/Board Development area of www.agingervicesga.org.

Events at a Glance

Upcoming Events

Thursday, November 6

[The Ethics of Caring](#)

[The Caring Spirit Way](#)

9 am - 4:00 pm

Canterbury Court, Atlanta

Thursday & Friday

November 13-14

[Coaching Supervision: Skills for Supervisors](#)

9 am - 4:00 pm

Aging Services of GA Offices

Thursday, December 4

[Aging Services of Georgia/Georgia Institute on Aging](#)

[Annual Business Meeting](#)

9:30 am - 1:30 pm

Kings Bridge Retirement Center

General Notes of Interest

Medicare Part D Plans Open Enrollment

The Centers for Medicare & Medicaid Services (CMS) has announced the 2009 Medicare prescription drug plans. About 97% of currently enrolled beneficiaries will have access to a plan in 2009 that has an equal or lower premium than 2008. Beneficiaries are encouraged to review their plans for major changes such as changes in premiums or reduced coverage. Open enrollment for Medicare Part D begins on Nov. 15, 2008 and runs through Dec. 31, 2008. Details about specific plans will be available in mid-October at www.medicare.gov.

Medicare Advantage & Prescription Drug Plan Marketing Rule Released

The final rule for Medicare Advantage and Prescription Drug Plan marketing provisions was published in the *Federal Register* on Sept. 18, 2008. The final rule was given immediate effect in order to be in place for the 2009 MA and PDP marketing period that began on Oct. 1, 2008. [The document is available for review](#)

Social Security Income Benefits Increase is Largest Since 1982

The Social Security Administration announced that the monthly Social Security and Supplemental Security Income benefits for more than 55 million Americans will increase 5.8 percent in 2009. The 5.8 percent increase is the largest since 1982. The 5.8 percent Cost-of-Living Adjustment (COLA) will begin with benefits that over 50 million Social Security beneficiaries receive in January 2009. Increased payments to more than 7 million Supplemental Security Income beneficiaries will begin on December 31.

Some other changes that take effect in January of each year are based on the increase in average wages. Based on that increase, the maximum amount of earnings subject to the Social Security tax (taxable maximum) will increase to \$106,800 from \$102,000. Of the estimated 164 million workers who will pay Social Security taxes in 2009, about 11 million will pay higher taxes as a result of the [increase in the taxable maximum](#).

For more information about Medicare changes for 2009, go to: www.medicare.gov.

Community Pan-Flu Preparedness: A Checklist of Key Legal Issues for Healthcare Providers

The American Health Lawyers Association (AHLA) has made a new publication (96 pages) available free of charge. "The 'Community Pan-Flu Preparedness: A Checklist of Key Legal Issues for Healthcare Providers,' is a scalable tool designed to assist providers along the continuum of care, as well as the broader healthcare and public health communities, in taking concrete steps to prepare for an influenza pandemic."

"The checklist was informed by a [May 2, 2008] public interest dialogue session convened by the American Health Lawyers Association, Office of Inspector General (OIG) of the U.S. Department of Health and Human Services, and the U.S. Centers for Disease Control and Prevention (CDC). Participants from federal and state agencies, the provider and payer communities, academia, and other stakeholders discussed the role of the healthcare sector in community pan-flu preparedness." [This link](#) takes you to the Checklist:

Update on Revised IRS 990

As you know, the Internal Revenue Service (IRS) released revised instructions on how tax-exempt organizations will need to fill out the [redesigned Form 990](#). Look at for an update on things to keep in mind as your 2008 tax filing season approaches. **Source:** Attorneys Brian Kaser and Christopher Garfield, Brian Kaser PLC (from our Michigan association).

Access to Benefits Guides Available on AgeWise Connection Web Site

ARC's Aging Division has developed **Access to Benefits Guides** that provide helpful information on utility discounts, property tax exemptions and the Medicare Saving Program and Low Income Subsidy Program for Medicare Part D for the Atlanta Region. Specific information on the Low Income Home Energy Assistance Program (LIHEAP) has been updated. To download copies of these sheets, visit www.Agewiseconnection.com, select **Find A Service** at the top, and then select **County Discounts**.

News from the Environmental Protection Agency (EPA)

EPA has initiated a new mailing list: "Aging Initiative," to raise awareness about

the susceptibility of older persons to environmental hazards and to share information on strategies to reduce or prevent exposure. EPA uses the listserv to send email to you, to let you know about important news and updated information." [For more information and to subscribe](#)

Submitted by: Atlanta Regional Commission/AAA

Home heating assistance alert

The 2008-2009 LIHEAP Program in which those who are 65 and older and individuals who are "homebound" (and everyone in the household must be homebound) beginning NOV 3rd can apply this payment that goes to the individual's home energy supplier. According to DFCS, this year the amounts will be \$310 and \$350 depending on yearly income level. As soon the income eligibility amounts are released, we will advise you or you can call AgeWise Connection at 404.463.3333.

Submitted by:
Maureen Kelly
Atlanta Regional Commission
40 Courtland Street, NE
Atlanta, GA 30303
Visit ARC's New Web site at: www.atlantaregional.com

Public Policy Updates

Aging Services of Georgia Prepares for the 2009 General Assembly

Aging Services of Georgia is busy preparing for the 2009 Georgia General Assembly. ASG will likely be addressing two issues affecting continuing care retirement communities (CCRCs). In addition, the state budget deficit attributable to the economic downturn is now potentially as high as \$2 billion according to some sources. As a result aging citizens and advocates, as is the case with others, face likely cutbacks in services.

Continuing Care Retirement Communities (CCRCs)

Since Aging Services worked very hard in the past two years and sessions of the Georgia General Assembly to free the skilled nursing care component of CCRCs, of some of the more onerous provisions of the Certificate of Need (CON) process, AGS was disappointed-as reported in the August issue of the Coffey Break- that the five-year phased, partial relaxation of the sheltered bed concept could only partly be implemented due to an unintended consequence related to the effective date of SB 433 (the omnibus CON reform bill) of 2008.

The new process is one under which CCRC nursing homes could admit patients directly from the community (outside the CCRC). In the first year of the CCRC's existence it could use 50% of its beds for direct admissions, and this percentage would decrease by 10% each year thereafter. However, under current interpretation by DCH of the manner in which the effective date of SB 433 was enacted, there appear to be only two instances in which CCRCs can avail themselves of an exception to the current CON rules (whether dealing with direct

admissions or other provisions such as the bed ratio or indigent care):

1. New CCRCs applying to begin operation after July 1, 2008, or
2. Existing CCRCs which wish to expand the number of skilled nursing beds.

In both instances, the CCRC would not apply for a CON, but would instead submit the "specific and factual determination request" (for a written letter of exception). In the case of excising CCRCs wishing to expand, their percentage of direct admissions would be determined by the facility's place in its year of operation and would only apply to the new beds. Aging Services is now trying to determine if the CCRC-CON provision can be solved without legislation. If not, expect a very narrowly focused bill (only addressing the CCRC issue) to be introduced in January.

In addition to reform regarding certificates of need, the Aging Services CCRC Task Force has a second goal: Modernization of the CCRC regulatory process, for which the Georgia Department of Insurance (DOI) has responsibility. After utilizing the resources of AAHSA, AGS has initiated discussions with DOI to identify ways to provide both additional information to consumers and flexibility to ensure the financial viability of CCRCs. These changes are being identified and Aging Services of Georgia, working in concert with the Department of Insurance is likely to draft amendments to the current CCRC law for introduction in the 2009 General Assembly.

State Budget

As most aging advocates are aware, the various departments were required to submit their budget requests to the governor by September 1. This year, in response to the budget deficit each department was also required to identify reductions totaling 6%, 8%, and 10% respectively in their overall budgets. No matter which scenario the governor uses, expect there to be significant reductions in aging services such as the Community Care Services program and non-Medicaid home and community based services. The implementation of licensure of adult day services is also a candidate for further delay (it was to begin in the current fiscal year).

Adult Day Center Regulation

The licensure process for adult day centers is moving forward slowly, and the department will be training for the new rules/regulations. It was anticipated that the DHR Board would finally approve the rules/regulations the middle of this month and that ORS will begin training related to these new rules in August or September. However, due to budget constraints, the state is not initiating any new program. It now appears that the rules will be approved no earlier than the September meeting. As a result of the diligent work of our adult day providers and the association, the latest draft will most likely reflect an approximate 50% reduction of proposed application fees of \$100 for all centers and license fees of \$150 and \$300 for social and medical model programs, respectively.

Business Connection Updates from our Associate Members

The Power of Positioning

Dixon Hughes PLLC
October 2008

Po-si-tion (verb) – to put something in a suitable or advantageous place.

Many senior living industry professionals have no doubt heard or uttered the phrase “repositioning the campus.” Architects, accountants, marketers, and operators have likely been exposed to this powerful strategic marketing concept.

But what does repositioning actually mean? Does a well-conceived positioning strategy help organizations gain a competitive edge, or is positioning simply another short-lived marketing trend?

Before these questions can be addressed, it is helpful to understand the basic concept of positioning. An organization’s position is based on what customers think of it relative to what they think about its competitors. It is the distinct position an organization holds in terms of image, value and benefits in the minds of consumers.

For example, when someone says “Volvo” – what comes to mind? Did you immediately think “safety?” If you did, you were likely affected by the strategic positioning efforts of the Swedish auto maker. Volvo’s consistent safety message rings loud and clear throughout the automotive consumer market.

Similarly, prospective residents make immediate assumptions about the price and value of a particular retirement community relative to other retirement communities in the marketplace. They have expectations about available options at a community, and ideas as to whether or not a community image fits with their own personal image. Even if they are not yet considering retirement living options, they may have already decided which providers to investigate when the time comes.

Successful positioning is the alignment of perceptual, value and program offers with the desires and expectations of the target market.

For some organizations, positioning is not necessarily a conscious marketing strategy. Whether or not an organization chooses a strategic position, it has one because consumers have preconceived opinions. An organization can choose to control that position, or fall victim to rumors, misunderstandings, assumptions, and market competition. Such is the power of positioning.

[Click here for the entire article](#)

Here are a Few Good Practices to Keep in Mind When Working with Email and the Internet:

- Only open emails from addresses you know or senders you recognize. If not, delete immediately.
- Do not save, download, or open files from emails unless you recognize the sender.
- Ignore domain registration emails and Web site placement emails unless they are from the company with whom you are registered. Most are scams!
- Spell check every email before hitting send - even internal emails.
- Always double-check the recipient name before hitting send, especially with

forwarded emails.

- When Web browsing, do not click on any windows that pop up - only click on the x to close.
- Do not download any spyware / malware / adware programs unless you know the company. Most will just download more onto your computer.

~Brought to you by New LifeStyles. If interested in joining the Marketing Forum, please email jthornton@agingservicesga.org



GIA News

gahsaNEXT2008 completes last event for 2008

As you know by now, we began the new gahsaNEXT program in 2007. We are now completing our second successful year. gahsaNEXT is designed to identify and develop emerging leaders in our field. I know many members have deserving staff that could benefit greatly from participating in this program. We have been contacted by several members asking to participate in the next group – gahsaNEXT 2009 will begin the end of January, 2009. Watch for registration details in the December coffey-break. We will be honoring members who completed gahsaNEXT 2008 at the Annual Business Meeting on December 4th.

One member shares,

"The 2008 gahsaNEXT program was a very transformative program and encouraged me to examine my strengths as an individual, so I can lead from a position of conscious awareness, instead of coming from my old reactive patterns. By gaining more knowledge about strength-based leadership and developing personal action plans, I am able to turn obstacles into solutions, with less difficulty and feel more comfortable about managing conflicts. One thing I learned that left a great impression on me was that a leader is not just a boss. A leader is defined more by his character that he brings to work, which develops more leaders instead of more followers. Thank you gahsaNEXT for providing a program that helps develop true leaders."

Georgia Institute on Aging receives grant from Healthcare Research, Inc. to provide Coaching Supervision Training throughout the state.

The grant is specifically for training supervisors working senior housing communities in Georgia. The curricula was developed by the Paraprofessional Healthcare Institute (PHI) has been reviewed at national and local training programs that are proven effective.

The PHI Coaching Supervision model includes two full training days of

introducing the coaching approach to supervision and how it is different for traditional supervision. It is designed for participants to develop coaching skills including active listening, self management, and self awareness. Significant time is allowed for role-playing and active involvement as supervisors learn aspects of presenting the problem, for example, paraphrasing and asking open-ended questions in order to make coaching work.

Watch for the registration with dates and locations in your area of the state!

“LIFELines” email publication for GAHSA Nursing Home Members & Nursing Staff

Aging Services of Georgia healthcare/nursing home members receive this publication, which is a partnership between Aging Services of Georgia and our Illinois Association (Life Services Network). LIFELines provides timely information regarding state and federal issues such as survey preparedness, risk management, immediate jeopardy, clinical issues, abuse investigation, recruitment and retention and a host of other vital information for Aging Services of Georgia nursing home members. **All Aging Services of Georgia nursing home members should now be automatically receiving LIFELines. Any other Aging Services of Georgia member is welcomed to receive this publication – just contact swatkins@gahsa.org.**

Last Month's Events

Georgia/South Carolina Nite Out a Great Event!

Almost 120 members attended this year's Dinner Nite Out, held at the aahsa national convention in Philadelphia. Thanks to TIS Insurance for sponsoring drinks before the dinner. Members enjoyed networking and great food!!

Person-Centered Dementia Care Conference



Professional working in all areas of aging services came together for the second event of the new Culture Change Network of Georgia to focus on person-centered dementia care.

It was a full day that included hearing from three individuals diagnosed with dementia. An overview and hallmarks of quality dementia care from Karen Love, Managing Director of the Center for Excellence in Assisted Living, panel discussions, learning circles, and action planning groups. The exchange group from the Netherland shared information about the programs and services for individuals with dementia and the Alzheimer's Association provided an overview of early stage programs across the US.

There was emphasis on setting up and/or improving comprehensive dementia care programs utilizing the culture change philosophy of person-centered care. Kim McRae, our Culture Change Coordinator, planned a fantastic day. A video of the event will be available soon. Watch for details.

Person-centered dementia care is the key to preserving humanity for people living with dementia in all settings where aging services are delivered. Recognizing the hallmarks of quality dementia care, recognizing that there is "A PERSON IN THERE," and learning the culture change philosophy of person-centered care will change the way that you and your organization approach quality dementia care as you work toward creating and improving your comprehensive dementia care program. This conference is for everyone who knows, interacts with, works with, or provides services to people with dementia.

Upcoming Events

Tuesday, November 4

[Ethics Symposium with Nancy Kriseman](#)
Canterbury Court, Atlanta

Thursday & Friday November 13-14

[Coaching Supervision: Skills for Supervisors in Home & Residential Care](#)
9 am - 4:00 pm, gahsa Offices

NOTE: This training will be available for housing providers in 2009

News Throughout the Continuum

Occupancy Trends Decline Slightly for LTC and Senior Housing

If you're wondering how your organization's occupancy rates compare to competitors, you might be interested in the results of a study conducted by the National Investment Center for the Senior Housing and Care Industry. Occupancy rates are generally weaker than in the past because of the depressed housing market, but not as bad as some might expect.

- Skilled Nursing - 90.1% in 2008, compared to 90.7% in 2007 (In Florida,

- it's about 89% -- consistent with the past.)
- Assisted Living - 89.8% in 2008, compared to 91.5% in 2007.
 - Independent Living - 91.4% in 2008, compared to 93.8% in 2007.

According to information presented at the 11th Annual Ziegler Senior Living Finance and Strategy Conference, continuing care retirement community occupancy rates are slightly higher than that of rental communities.

The good news is that new models of care and services are emerging that will help position creative providers for continued success. Wellness centers, memory-support units, household models of nursing home care, "Green" campuses, geriatric assessment programs, and concierge services are a few ideas to consider as you plan for the future. Don't let up on your advertising and marketing efforts. Focus your marketing on what you do best.

Affordable Housing

EIV 8.1.1 Fix Release

The EIV 8.1.1 Fix Release was successfully implemented for multifamily housing programs on October 24, 2008. The next EIV Fix Release is tentatively scheduled for April 2009.

Rental Subsidy Payments in Place Through November

HUD officials have been working hard to get funding in place to carry contracts beyond the current fiscal year end (Sept. 30, 2008). As such, all but a few 811/PRACs should continue receiving funds uninterrupted for a while (see related item on the CR). If you have any problems with contract renewals or non-payments, please advise AAHSA, and they will look into it for you.

Nursing Care

CMS Publishes Criteria for Special Focus Facility Designation

On Oct. 10, the Centers for Medicare & Medicaid Services (CMS), through Survey and Certification Letter [09-05](#), released criteria for the Special Focus Facility (SFF) designation.

Individual state agencies, with the concurrence of the CMS Regional Office, select SFF nursing homes from a list of candidate facilities provided by CMS. Each state will conduct standard surveys for the focused nursing homes twice as frequently as other nursing homes. CMS progressive enforcement procedures are followed until the nursing home either demonstrates consistent improvement or is terminated from participation in the Medicare or Medicaid program.

The scoring methodology summarizes two separate scores: 1) the deficiency score and 2) the revisit score. Most recent survey results are weighted more heavily than from earlier surveys. The SFF selection methodology includes a five-step process:

1. **Health Deficiencies:** Health Deficiencies are scored and weighted,
2. **Revisits:** If the facility required more than one revisit to demonstrate substantial compliance, additional points are added to the SFF score,
3. **Weighting by Year:** Results are totaled and weights are assigned to each period, with more recent results weighted more heavily,

4. **List per State:** The facilities are grouped within each State and the 15 facilities with the highest SFF scores (i.e. most serious and persistent health care deficiency histories) are presented to the State for consideration as SFF facilities,
5. **State Recommendation and Selection:** Each State reviews the candidate list, brings its State-specific knowledge and information to bear (e.g. results of State licensure surveys), and recommends a final selection to CMS.

As a member service, please see the below links regarding survey and certification and special focus facilities. You are encouraged to bookmark these sites for future reference.

[Special Focus Facility list](#)

[Survey and Certification requirements](#)

ICD-10 Coding System Bookmark Available

The ICD-10-Clinical Modification/Procedure Coding System Bookmark is now available from the Centers for Medicare & Medicaid Services (CMS). This bookmark explains the benefits of adopting the system, recommended steps to be taken in order to plan and prepare for implementation of the system, and where additional information about the system can be found. [Use this link](#) to place your order, select "Related Links Inside CMS" and then select "MLN Product Ordering Page."

Home Health and Hospice

CMS Extends Coverage of PT/INR Monitoring

Under the Durable Medical Equipment (DME) benefit, patients may receive a Prothrombin Time/International Normalized Ratio (PT/INR) monitor and supplies for home monitoring for chronic, oral anticoagulation management for those with mechanical heart valves, chronic atrial fibrillation, or venous thromboembolism on warfarin. Beneficiaries must meet specific coverage requirements and the monitor and home testing must be prescribed by a treating physician. Prior to Mar. 19, 2008, this coverage was restricted to those with mechanical heart valves. **Please Note: This does not cover the home health agency's use of PT/INR machines and testing materials. This is for patient use only for patients who meet specific qualifications.**

Vacancy Report

Please assist your colleagues by sharing this information when you receive calls from consumers you cannot serve.

Facility	Units	Cost	Type of
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			Subsidy/Waiver
Calvin Court Apartments, Atlanta	18 - Studio	\$516	
	6 - One Bedroom	\$681	
Lutheran Towers, Midtown Atlanta	3 - Efficiency		Sec. 8
	6 - One Bedroom		Sec. 8
Springfield Gardens, Warner Robbins	1 - One Bedroom	\$627	HUD PRAC
The Zaban Tower, Atlanta	3 - Efficiency		HUD PRAC
	Personal Care: 2 - Studio	\$2100	HUD PRAC
	6- One Bedroom	\$2655	HUD PRAC

Career Opportunities

Brandon Wilde

[Health Services Administrator](#)

MobilexUSA

[Sales Representative](#)

A.G. Rhodes Home

[Director of Nursing](#)
[Admissions Manager](#)

St. George Village

[Marketing Director](#)

Christian City, Union City, Georgia:

[Nursing Home Administrator](#)
[Director of Nursing](#)

AAHSA Information

News from AAHSA Melissa Sharp, Vice President, Southeast Region, AAHSA

Please feel free to contact me with your questions or concerns at (202) 508-9456 or by e-mail at msharp@aahsa.org.

Affordable Housing in the 2008 Election

The current and future direction of affordable housing programs will be a major issue facing the new administration. Both presidential campaigns recognized the importance of affordable, supportive housing to the senior population and sent representatives to our 2008 Annual Meeting in Philadelphia to discuss their priorities. Find out what the affordable housing community can expect from an Obama or McCain presidency. [Read More.](#)

IFAS Report Examines Advance Directives Among Nursing Home Residents

A new report from the Institute for the Future of Aging Services (IFAS) provides the most recent estimate of documentation of advance directives among United States nursing home residents. [Read More.](#)

AAHSA Audio Conference New Supplemental Compliance Program Guidance for Nursing Homes Thursday, November 20 from 2:00 - 3:00 p.m. Eastern Time

The Office of the Inspector General (OIG) of the Department of Health and Human Service plans to issue new Supplemental Compliance Program Guidance for nursing homes in October 2008. The new guidance supplements the OIG's March 2000 nursing guidance and includes an expanded discussion of risk areas.

Join us on Thursday, November 20 from 2:00 - 3:00 p.m. ET to hear an AAHSA in-house legal expert and two OIG attorneys discuss the guidance as it relates to:

- Quality of care
- False claims and anti-kickback issues
- HIPAA privacy and security rules
- Medicare Part D and Medicaid reimbursement

[Register here.](#)

AAHSA Member Benefit Spotlight: Congress to Home Guide

This guide will help you organize a successful visit by your member of congress. [Access the guide.](#)
